## Uncle Sam Makes a Census of Soap

HE Department of Commerce announces that, according to data collected at the biennial census of manufactures taken in 1926, the establishments engaged primarily in the manufacture of soap (hard, soft, powdered, liquid, etc.), including the soap departments of large slaughtering and meat-packing establishments, ported, for 1925, a total output valued at \$270,273,107, of which amount \$229,948,291 was contributed by soap and \$40,324,816 by other products, such as glycerin, perfumery, toilet preparations, etc. The production of soap shows an increase of 2.3 per cent in value as compared with \$224,690,560 for 1923, the last preceding census year.

The items which make up the total of \$229,948,291 for soap made in 1925 are as follows: Hard soaps, 2,018,568,000 pounds, valued \$182,714,092; granulated and pow-142,322,000 pounds, dered soap, valued at \$15,789,485; soap powder. 398,947,000 pounds, valued at \$19,-

400,311; special soap articles valued at \$6,709,567; liquid, paste, and soft soaps, and soap stock or soap base, valued at \$5,334,836.

Of the 266 establishments reporting for 1925, 33 were located in Pennsylvania, 32 in New York, 30 in California, 28 in Illinois, 25 in Ohio, 24 in Massachusetts, 15 in New Jersey, 10 in Wisconsin, 9 in Rhode Island, and the remaining 60 in 19 other States. In 1923 the industry was represented by 270 establishments, the decrease to 266 in 1925 being the net result of a loss of 50 and a gain of 46. Of the 50 establishments lost to the industry, 39 had gone out of business prior to the beginning of 1925, 6 were idle during the entire year, and 5 reported commodities other than soap as their principal products and were therefore transferred to the appropriate industries.

Summary statistics for the industry are given in Table 1 below; and statistics of products by class, quantity, and value are presented in Table 2 on the page following.

TABLE 1. SUMMARY FOR THE INDUSTRY, 1925 AND 1923

|                                               |              |                         | % increase or |
|-----------------------------------------------|--------------|-------------------------|---------------|
|                                               | 1925         | 1923                    | decrease (—)  |
| Number of establishments                      | 266          | 270                     | -1.5          |
| Wage earners (average number)                 | 14,926       | 17,002                  | -12.2         |
| Maximum, month                                | Nov. 15,359  | Mar. 17,691             |               |
| Minimum, month                                | July 14,552  | July 16,230             |               |
| Per cent of maximum                           | 94.7         | 91.7                    |               |
| Wages <sup>2</sup>                            | \$18,026,854 | \$20,776,443            | -13.2         |
| Cost of materials (including fuel,            |              |                         |               |
| electric power and containers) <sup>2</sup> . | 180,373,537  | 173,545,981             | 3.9           |
| Products, total value 2                       | 270,273,107  | 276,402,838             | 2.2           |
| Soap                                          | 229,948,291  | 224,690,560             | 2.3           |
| Other products                                | 40,324,816   | <sup>8</sup> 51,712,278 | 22.0          |
| Value added by manufacture                    | 89,899,570   | 102,856,857             | -12.6         |
| Horsepower                                    | 54,677       | 74,820                  | -26.9         |

<sup>&#</sup>x27;Not including salaried employees.

The amount of manufacturers' profits can not be calculated from the census figures, for the reason that no data are collected in regard to a number of items of expense, such as interest, rent, depreciation, taxes, insurance and advertising.

\*The value of "Other products" shows for 1923 is not strictly comparable with that for 1925 because of changes in the classification of certain establishments.

\*Value of products less cost of materials.

TABLE II. PRODUCTS BY CLASS, QUANTITY AND VALUE, 1925 AND 1923

| AND 1323                                                                                                                                                                                                                                                                                                                                        |                                                                                                                                                                                      |                                                                                                                                                      |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------|
| Total value                                                                                                                                                                                                                                                                                                                                     | 1925<br>(¹)                                                                                                                                                                          | 1923<br><b>\$</b> 281,294,774                                                                                                                        |
| The soap industry, all products,val. Other industries, subsidiary soap productsval.                                                                                                                                                                                                                                                             | \$270,273,107<br>(1)                                                                                                                                                                 | \$276,402,838<br>\$4,891,936                                                                                                                         |
| Soapsval.                                                                                                                                                                                                                                                                                                                                       | \$229,948,291                                                                                                                                                                        | \$229,582,496                                                                                                                                        |
| Hard soapslbs. Hard soapsval.                                                                                                                                                                                                                                                                                                                   | 2,018,568,000<br>\$182,714,092                                                                                                                                                       | 2,000,340,000<br>\$179,924,316                                                                                                                       |
| Toilet soaps lbs. Toilet soaps val. Laundry soap, white lbs. Laundry soap, white val. Laundry soap, yellow lbs. Laundry soap, yellow val. Foots soap lbs. Foots soap val. Soap chips, in packages val. Soap chips, in barrels lbs. Soap chips, in barrels val.                                                                                  | 257,554,000<br>\$46,643,664<br>755,550,000<br>\$49,981,459<br>613,395,000<br>\$42,755,099<br>11,903,000<br>\$1,044,104<br>183,386,000<br>\$24,219,085<br>139,366,000<br>\$11,837,060 | 240,144,000<br>\$53,098,527<br><br>1,082,626,000<br>\$66,425,243<br><br>218,754,000<br>\$25,373,176                                                  |
| Other hard soaps                                                                                                                                                                                                                                                                                                                                | 57,414,000<br>\$6,233,621<br>89,224,000<br>\$10,681,483<br>53,098,000<br>\$5,108,002                                                                                                 | 458,816,000<br>\$35,027,370<br><br>655,061,000<br>\$39,799,073                                                                                       |
| Soap powder, including cleansing, scouring and washing powders                                                                                                                                                                                                                                                                                  | \$19,400,311<br>\$6,709,567<br>10,707,000<br>\$1,039,325<br>26,755,000<br>\$1,942,685<br>52,397,000<br>\$2,077,080<br>5,382,000<br>\$275,746<br>\$40,324,816                         | \$1,600,242<br>17,879,000<br>\$1,666,495<br>40,584,000<br>\$3,670,198<br>67,752,000<br>\$2,465,114<br>7,554,000<br>\$457,058                         |
| Glycerin, crude (for sale) lbs. Glycerin, crude (for sale) val. Glycerin, refined (for sale) lbs. Glycerin, refined (for sale) val. Stearin lbs. Stearin val. Candle pitch, tar or stearin pitch lbs. Candle pitch, tar or stearin pitch val. Red oil (commercial oleic acid) lbs. Red Oil (commercial oleic acid) val. All other products val. | 25,842,000<br>\$3,518,471<br>72,597,000<br>\$13,091,685<br>7,801,000<br>\$934,645<br>7.813,000<br>\$226,734<br>2,180,000<br>\$1,535,037<br>\$21,018,244                              | 23,459,000<br>\$2,694,894<br>54,418,000<br>\$8,553,765<br>4,340,000<br>\$525,489<br>5.802,000<br>\$142,863<br>1,390,728<br>\$744,770<br>\$39,050,497 |

<sup>&</sup>lt;sup>1</sup>Data not yet available. <sup>3</sup>Production in the soap industry only. <sup>3</sup>See note <sup>3</sup> ante.